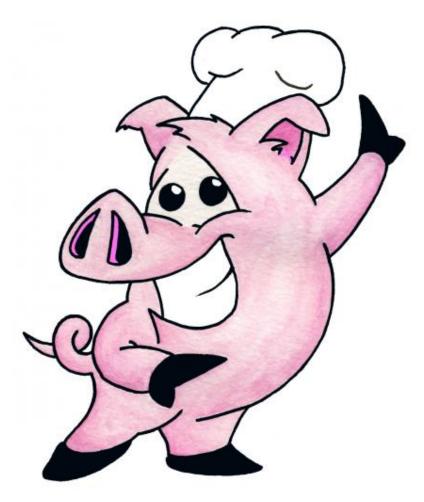


#### Esquimalt Ribfest Sponsorship Opportunities

#### **Esquimalt Ribfest 2024**

• The 12<sup>th</sup> annual Esquimalt Ribfest is scheduled to be held on September 6<sup>th</sup> 7<sup>th</sup> and 8<sup>th</sup> at Bullen Park. Average attendance over the last three years has approached the 50,000 mark and all net proceeds from this 100% volunteer, charity event go directly back into the community. We are proud that we have provided local non-profit organizations with a total nearing \$2M since our inception. Join us as a sponsor to support and celebrate an awesome family event that puts so much back into our wonderful community.



### The Legacy: why we do what we do...

- Below is a sampling of the groups and organizations Esquimalt Ribfest has supported since inception:
- École Macaulay Elementary School
- Rockheights Middle School
- Santa's Anonymous Hamper Drive
- Mustard Seed
- Esquimalt High School Rugby Academy
- Victoria Hospitals Foundation New Natal Unit
- Terry Fox Cancer Society
- Epilepsy Awareness Rugby Tournament
- Esquimalt Neighbourhood House
- Rainbow Kitchen
- Esquimalt Light Festival
- Christmas Spirit Community Dinner
- Mo-vember
- Bays United Youth Basketball
- Esquimalt High Robotics Team
- James Bay Athletic Association



#### **Presenting Sponsor – Investment: \$25,000**

- As the title sponsor of Esquimalt Ribfest 2024, your company or organization will receive significant exposure and benefits during this awesome family event. You will receive logo and brand recognition through:
  - On-Site Activation: Display area/sales booth. 50,000 potential clients in 3 days...
  - Company name and logo on all print advertising and all street signage
  - Main page web site recognition/link and use of Ribfest name/link
  - Inclusion in all Social Media and On-Site Signage in High Profile Location
  - Opportunity to Present Award for BEST RIBS and PEOPLE'S CHOICE Awards to winning professional 'Ribber' BBQ Team
  - Logo Use: your company will have the rights to use the Esquimalt Ribfest and Esquimalt Firefighters Charitable Foundation logos for promotions... continued on next page where it gets good <sup>(2)</sup>



# **Presenting Sponsor cont'**

#### VIP Blue Buffalo Saloon Special Event

- Thursday evening September 5<sup>th</sup> from 6-8PM enjoy a 2-hour VIP shift in our western saloon with some of your closest friends, clients, associates or guests up to 125 total.
- Includes ribs, sides and unlimited beverages in the Blue Buffalo Saloon - a private tent set up with hay bales, wagon wheels and a full saloon-style bar.
- Live Music featuring the Courtland Duo
- Television coverage from local station CHEK TV "The Upside" with Ed Bain and Jeff King for the duration
- Display area in prominent spot for information booth and/or sales info regarding local development projects



#### Stage and Feature Act Sponsor - \$10,000

- Company name and logo on all print advertising
- Main page web site recognition and suitable linkage
- Inclusion in all Social Media posts and interaction
- On-Site Signage above stage and on Speaker towers
- **\***Opportunity to Present Best Sauce Award to winning professional 'Ribber' BBQ Team
- Blue Buffalo Saloon VIP Tent Seating for 15 on Friday night – includes ribs, sides and beverages served by EHS Robotics Team Students!

Logo Use: your company will have the rights to use the Esquimalt Ribfest logo for promotions



#### Festival Partner– Investment: \$5,000

- Company name and logo on all print advertising
- Main page web site recognition and suitable linkage
- Inclusion in all Social Media posts and interaction
- On-Site Signage
- Opportunity to Present Best Sauce Award to winning professional 'Ribber' BBQ Team
- VIP Blue Buffalo Saloon Tent Seating for 10 on Friday night – includes full racks of Ribs, sides and beverages!
- Logo Use: your company will have the rights to use the Esquimalt Ribfest logo for promotions



# Friends OF Esquimalt Ribfest - \$2500

- Logo on Web site
- Company name/logo on wrap up thank you ad
- Opportunity to have company name specifically linked to one of the following:
- Kid Zone
- Craft Brewery Zone
- Vendor Zone
- Recycling GREEN Program
- Front Entry Company Banner

